# THE CHILDREN'S GUILD PUBLIC CHARTER SCHOOL D.C. CAMPUS

# FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

**JUNE 30, 2019 AND 2018** 

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## **INDEPENDENT AUDITORS' REPORT**

Board of Directors The Children's Guild Public Charter School D.C. Campus

## **Report on the Financial Statements**

We have audited the accompanying financial statements of The Children's Guild Public Charter School D.C. Campus, which comprise the statements of financial position as of June 30, 2019 and 2018 and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Children's Guild Public Charter School D.C. Campus as of June 30, 2019 and 2018 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



### **Other Matters**

#### Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information on pages 13 - 14 is presented for purposes of additional analysis and is not a required part of the financial statements. The accompanying schedule of expenditures of federal awards on page 16, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

The supplementary information on page 15 is presented for purposes of additional analysis which is requested by the DC Public Charter School Board and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. We did not perform additional procedures during the financial statements audit.

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 12, 2019, on our consideration of The Children's Guild Public Charter School D.C. Campus's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering The Children's Guild Public Charter School D.C. Campus's internal control over financial reporting and compliance.

Hamilton Enterprises LLC

Greenbelt, Maryland December 12, 2019

# THE CHILDREN'S GUILD PUBLIC CHARTER SCHOOL D.C. CAMPUS STATEMENTS OF FINANCIAL POSITION **JUNE 30, 2019 AND 2018**

# **ASSETS**

|                                       | <u>2019</u>      | <u>2018</u>         |
|---------------------------------------|------------------|---------------------|
| CURRENT ASSETS                        |                  |                     |
| Cash                                  | \$ 1,198,123     | \$ 1,113,031        |
| Grants and contracts receivable - net | 431,129          | 498,394             |
| Other receivables                     | 291,193          | 106,785             |
| Prepaid expenses                      | <u> 117.555</u>  | 33,021              |
| TOTAL CURRENT ASSETS                  | 2.038.000        | <u>1,751,231</u>    |
| FIXED ASSETS - NET                    | <u>3,964,179</u> | <u>4.060.158</u>    |
| OTHER ASSETS                          |                  |                     |
| Construction in process               | 49,331           | -                   |
| Security deposits                     | <u> 185.000</u>  | <u> 185,000</u>     |
| TOTAL OTHER ASSETS                    | 234,331          | <u>185,000</u>      |
| TOTAL ASSETS                          | \$ 6,236,510     | <u>\$ 5,996,389</u> |

# THE CHILDREN'S GUILD PUBLIC CHARTER SCHOOL D.C. CAMPUS STATEMENTS OF FINANCIAL POSITION JUNE 30, 2019 AND 2018

# **LIABILITIES AND NET ASSETS**

|                                  | <u>2019</u>      | <u>2018</u>  |
|----------------------------------|------------------|--------------|
| CURRENT LIABILITIES              |                  |              |
| Accounts payable                 | \$ 507,053       | \$ 55,050    |
| Line of credit                   | 195,546          | 603,878      |
| Accrued expenses                 | 398,467          | 341,648      |
| Deferred rent                    | 229,174          | 143,157      |
| TOTAL CURRENT LIABILITIES        | 1,330,240        | 1,143,733    |
|                                  |                  |              |
| LONG-TERM LIABILITIES            |                  |              |
| Deferred rent                    | 3,824,755        | 4,111,503    |
|                                  |                  |              |
| TOTAL LIABILITIES                | 5,154,995        | 5,255,236    |
|                                  |                  |              |
| NET ASSETS                       |                  |              |
| Without donor restrictions       | <u>1,081,515</u> | 741,153      |
|                                  |                  |              |
| TOTAL LIABILITIES AND NET ASSETS | \$ 6,236,510     | \$ 5,996,389 |

# THE CHILDREN'S GUILD PUBLIC CHARTER SCHOOL D.C. CAMPUS STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

|   | <u>2019</u>         | <u>2018</u>       |
|---|---------------------|-------------------|
| REVENUES AND OTHER SUPPORT                                    |                     |                   |
| Grants - federal awards                                       | \$ 821,439          | \$ 865,745        |
| Grants - other  | 58,221              | 88,724            |
| Per-pupil allocation  | 12,548,319          | 11,860,551        |
| Other revenue   | 129,740             | 203,473           |
| TOTAL REVENUES AND OTHER SUPPORT                              | 13.557,719          | 13.018.493        |
| <u>EXPENSES</u>   |                     |                   |
| Functional expenses:  |                     |                   |
| Educational program services                                  | 11,469,628          | 9,931,476         |
| Management and general  | 1,747,729           | 2,371,709         |
| TOTAL EXPENSES  | <u>13,217,357</u>   | 12,303,185        |
| Change in Net Assets from Operations                          | 340,362             | 715,308           |
| Net Assets without donor restrictions - Beginning of the Year | <u>741.153</u>      | <u>25.845</u>     |
| Net Assets without donor restrictions - End of the Year       | <u>\$ 1,081,515</u> | <u>\$ 741,153</u> |

# THE CHILDREN'S GUILD PUBLIC CHARTER SCHOOL D.C. CAMPUS STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

|   | <u>2019</u>         | <u>2018</u>         |
|---|---------------------|---------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES  |                     |                     |
| Change in net assets Adjustments to reconcile change in net assets to net cash provided by operating activities:  | \$ 340,362          | \$ 715,308          |
| Depreciation  | 422,318             | 510,448             |
| Changes in operating assets and liabilities:  |                     |                     |
| Grants and contracts receivable   | 67,265              | 80,932              |
| Other receivables   | (184,408)           | 100,000             |
| Prepaid expenses  | (84,534)            | (14,520)            |
| Accounts payable  | 452,003             | (47,123)            |
| Accrued expenses  | 56,819              | 79,817              |
| Deferred rent   | (200,731)           | (173,030)           |
| Unearned revenue  |                     | (201,996)           |
| Net Cash Provided by Operating Activities   | 869.094             | 1.049.836           |
| CASH FLOWS FROM INVESTING ACTIVITIES  |                     |                     |
| Construction in process   | (49,331)            | -                   |
| Purchases of fixed assets   | (326,339)           | (94,458)            |
| Net Cash Used in Investing Activities   | (375,670)           | (94,458)            |
| CASH FLOWS FROM FINANCING ACTIVITIES  |                     |                     |
| Net activity in line of credit  | (408,332)           | (260,492)           |
| Net Cash Used in Financing Activities   | (408,332)           | (260,492)           |
| NET INCREASE IN CASH  | 85.092              | 694,886             |
| CASH AT THE BEGINNING OF THE YEAR   | 1,113,031           | 418,145             |
| CASH AT THE END OF THE YEAR   | <u>\$ 1,198,123</u> | <u>\$ 1,113,031</u> |
| Supplemental Schedule of Noncash Investing and Financing Activities  Landlord financed leasehold improvements and |                     |                     |
| deferred rent   | \$ 242,050          | \$ 49,780           |
| Construction in progress placed in service during the year  | 292,411             | 42,974              |

## NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of operations**

During 2014, The Children's Guild, LTD was incorporated as a District of Columbia non-stock, not-for-profit corporation, and adopted the trade name of The Children's Guild Public Charter School D.C. Campus (Organization). The Organization was incorporated to operate a public charter school in the District of Columbia. The Organization's instructional program commenced in September 2015.

Effective July 1, 2015, the District of Columbia Public Charter School Board (DCPCSB) granted a charter allowing the Organization to operate a charter school in the District of Columbia. The charter defines the District's and the Organization's responsibilities in relation to the operation, management and administration of the school. The charter has a term of fifteen years unless renewed, revoked, or terminated. DCPCSB has the authority to revoke the charter for material violations of applicable laws or regulations set forth in the charter, or failure to meet certain goals and student academic achievement targets as defined in the charter. The Organization may request renewal of the charter at the end of the term.

# Basis of accounting

The financial statements are prepared on the accrual basis of accounting.

#### Financial statement presentation

The Organization follows the Not-For-Profit Entities Presentation of Financial Statements Topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification which requires it to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. During the years ended June 30, 2019 and 2018, there were no net assets with donor restrictions.

#### Grants and contracts receivable

Government and private grants and contracts are recognized based on the terms of the specific grant or contract document. Federal grant awards are typically recorded as revenue when the Organization expends the funds related to the grant award as the Organization makes progress towards the grant purpose. Grant receivables are established for grant costs which have been incurred but not yet reimbursed. Grant revenue received in advance, which is not typical, for the grant period is recorded as unearned revenue or with donor restrictions support, depending on the nature of the transaction.

# NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

# **Grants and contracts receivable** (continued)

Grants and contracts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to the change in net assets without donor restrictions and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to grants and contracts receivable.

Receivables are presented net of the allowance for doubtful accounts of \$257,329 and \$93,809 as of June 30, 2019 and 2018, respectively. The allowance is a reserve related to services provided via participation in the school-based health services District of Columbia Medicaid program. A cost report has been submitted, however, the required audit of the cost report has not yet been completed.

#### Per-pupil allocation

The Organization receives a student allocation from the District of Columbia, as well as federal entitlement funding. The student allocation is on a per-pupil basis and includes academic year funding, special education funding, and a facilities allowance. Student allocation revenue is recognized in the period when it is earned, which is the school year for which the allocation is made. Unearned student allocation, if received, is recorded as unearned revenue.

#### Fixed assets and depreciation

Fixed assets are recorded at cost if purchased and fair value if donated. It is the Organization's policy to capitalize expenditures for fixed assets in excess of \$1,000. Expenditures for repairs and maintenance are charged to expense as incurred. The cost of fixed assets is depreciated using the straight-line method over their estimated useful lives.

#### Deferred rent

The Organization's lease described in Note 6 contains leasehold incentives through which the landlord agreed to provide financing for certain of the Organization's leasehold improvements. In accordance with the provisions of the Leases Topic of the FASB Accounting Standards Codification, the Organization recorded a leasehold improvement asset and a corresponding deferred rent liability. The deferred lease incentive is being amortized as a reduction of rent expense over the lease term. Additionally, the lease contains rental escalations throughout the term of the lease, and the Organization is recording rental expense on the straight-line basis.

# NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Income taxes

The Organization is exempt from federal and state taxation under Section 501(c)(3) of the Internal Revenue Code, and is classified as other than a private foundation.

## **Accounting for contributions**

The Organization follows the Not-For-Profit Entities Revenue Recognition Topic of the FASB Accounting Standards Codification. Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions received are recorded as net assets without donor restrictions, or net assets with donor restrictions support depending on the existence and/or nature of any donor-imposed restrictions.

The Organization records a contribution and a related functional expense for contributed services meeting the criteria as defined in accounting principles generally accepted in the United States of America. The services received required specialized skills and would be required to be procured if not contributed. For the years ended June 30, 2019 and 2018, there was no contributed professional services related to the management agreement described in Note 5 meeting the requirements for recognition in the financial statements.

# Use of estimates

Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported revenues and expenses. Actual results could differ from the estimates that were used.

#### Functional expenses

Expenses are charged directly to program, management and general or fundraising categories based on specific identification, when determinable. A reasonable allocation is made for costs not specifically identifiable. During the years ended June 30, 2019 and 2018 the Organization did not expend significant resources related to fundraising.

#### Subsequent events

The Organization has evaluated subsequent events through December 12, 2019 which is the date the financial statements were available to be issued.

# NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

# New accounting pronouncement

On August 18, 2016, FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958)Presentation of Financial Statements of Not-for-Profit Entities. ASU 2016-14 addresses
the complexity and understandability of net assets classification, deficiencies in
information about liquidity and availability of resources, and the lack of consistency in
the type of information provided about expenses and investment return. The
Organization has adjusted the presentation of these statements accordingly. The ASU
has been applied retrospectively to all periods presented.

## NOTE 2: CONCENTRATION OF CREDIT RISK

Financial instruments that potentially subject the Company to concentrations of credit risk consist of demand deposits with a financial institution. For the years ended June 30, 2019 and 2018, the balances exceeding FDIC insurance of \$250,000 were \$948,123 and \$863,031, respectively.

### **NOTE 3: AVAILABILITY AND LIQUIDITY**

The following represents the Organization's financial assets at June 30, 2019 and 2018:

| Financial assets at year end:   | <u>2019</u>                        | <u>2018</u>                     |
|---|------------------------------------|---------------------------------|
| Cash and cash equivalents Grants and contracts receivable - net Other receivables   | \$<br>1,198,123 \$ 431,129 291,193 | 1,113,031<br>498,394<br>106,785 |
| Financial assets available to meet general expenditures over the next twelve months | \$<br><u>1,920,445</u> \$          | <u>1,718,210</u>                |

As part of Organization's liquidity plan, excess cash is invested in short-term investments which can be used as needed. The Organization has a \$2,000,000 line of credit available to meet cash flow needs.

#### **NOTE 4: FIXED ASSETS**

The following is a summary of fixed assets at June 30, 2019 and 2018:

|   |     | <u>2019</u>             | <u>201</u>                    | <u>8</u> |
|---|-----|-------------------------|-------------------------------|----------|
| Equipment <sup>1</sup> Leasehold improvements | \$_ | 611,280<br>5,072,547    | \$ 526,99<br>4.830,49         |          |
| Total Less: accumulated depreciation          | _(  | 5,683,827<br>1,719,648) | 5,357,48<br><u>(1,297,330</u> |          |
| TOTAL FIXED ASSETS - NET                      | \$  | 3,964,179               | \$ 4,060,15                   | <u>8</u> |

<sup>&</sup>lt;sup>1</sup> This is combined with the furniture, fixture equipment and computer equipment.

# **NOTE 4: FIXED ASSETS (Continued)**

Depreciation expense for the years ended June 30, 2019 and 2018, amounted to \$422,318 and \$510,448, respectively.

# NOTE 5: CONSTRUCTION IN PROGRESS

The Organization is in the process of constructing physical environment improvements to the facility leased under the agreement described in Note 6. The cost of these improvements, up to a maximum of \$300,000, will be reimbursed by the landlord upon completion. Costs incurred through June 30, 2019 include construction costs, certain professional fees, as well as other related costs that meet the criteria for capitalization as required by accounting principles generally accepted in the United States of America. A receivable has been recorded to reflect the expected reimbursement of costs incurred to date from the landlord upon completion of the project.

### NOTE 6: LINE OF CREDIT AND MANAGEMENT AGREEMENT

The Organization has entered into several agreements with an entity (The Children's Guild, Inc. (Guild)) that assisted in the Organization's initial formation and operates as an independent third-party management company. The Guild is based in central Maryland and has several major programs, including management of charter schools.

During the fiscal year ended June 30, 2014, the Guild extended a line of credit to the Organization to provide initial working capital. Advances under this credit facility bear interest at a fixed rate of 6% and interest payments are due monthly. The line of credit is due on demand. The maximum amount that may be advanced under this credit facility at any one time is \$2,000,000, as amended during the year ended June 30, 2016. The amount due to the Guild as of June 30, 2019 and 2018 relating to the line of credit was \$195,546 and \$603,878, respectively. For the year ended June 30, 2019, interest expense related to this facility was \$24,766. Interest expense for the year ended June 30, 2018 was \$32,799.

Effective July 1, 2015, Organization entered into a management agreement with the Guild whereby the Guild will provide management and administrative services for the Organization. The annual management fee under the agreement is 12% of gross revenues, plus an amount to reimburse the Guild for certain costs paid by the Guild on the Organization's behalf. This agreement has an initial term of 5 years, and includes provisions for renewal terms. Management fee expenses pertaining to the agreement totaled \$1,626,806 and \$1,562,241 for the years ended June 30, 2019 and 2018, respectively.

### **NOTE 7: RETIREMENT PLAN**

The Guild maintains a program of matching voluntary employee contributions to a Section 403(b) tax-sheltered annuity (TSA). Employees of the Organization are eligible to participate in the TSA. The TSA provides for discretionary employer contributions. The Guild elected to make a discretionary match of up to 3% of compensation as defined in the plan document. The Organization's retirement plan expense was immaterial for the years ended June 30, 2019 and 2018.

# **NOTE 8: OPERATING LEASES**

Effective July 1, 2015, the Organization entered into a lease agreement to occupy approximately 60,000 square feet of space to operate a charter school. The lease initially expires in 2030. The lease provides for three renewal periods of five years each and contains annual scheduled rent increases. During the first three years of the lease term, the payment terms are set relative to the facilities allowance received under the Organization's charter agreement.

Additionally, the Organization enters into leases for equipment as required for operations.

The minimum future rental payments required under non-cancelable operating leases having terms in excess of one year as of June 30, 2019 are as follows:

| 2020                | \$ 1,273,507  |
|---------------------|---------------|
| 2021                | 1,302,662     |
| 2022                | 1,332,545     |
| 2023                | 1,363,176     |
| 2024                | 1,394,573     |
| 2025 and thereafter | 9,072,12      |
| Total               | \$ 15.738.584 |

Rent expense, which is recorded on a straight-line basis and net of adjustments related to deferred rent for leasehold improvement incentives, for the years ended June 30, 2019 and 2018 was \$1,180,115 and \$1,155,221, respectively.

## **NOTE 9: PUPIL ALLOCATION**

The components of per-pupil allocation revenue for the years ended June 30, 2019 and 2018, are as follows:

|   |           | <u>2019</u>                         | <u>2018</u>                               |
|---|-----------|-------------------------------------|---|
| General education<br>Special education and enhancements<br>Facilities allowance | \$        | 4,578,829<br>6,742,602<br>1,226,888 | \$<br>4,012,949<br>6,650,329<br>1,197,273 |
| Total   | <u>\$</u> | 12,548,319                          | \$<br>11,860,551                          |

### **NOTE 10: ADDITIONAL COMMUNICATIONS**

As required by professional auditing standards, those charged with governance of the Organization received communications from the auditor during both the planning phase and at the conclusion of the audit describing the responsibilities of the auditors, the scope of the audit and the results of the audit conducted.



# THE CHILDREN'S GUILD PUBLIC CHARTER SCHOOL D.C. CAMPUS SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2019

|   |             |                       | 2019                    |    |                     |
|---|-------------|-----------------------|-------------------------|----|---------------------|
|   | Е           | ducational<br>Program | Management<br>& General |    | Total               |
| Personnel, salary and benefits:                             |             |                       |                         |    |                     |
| Employee benefits   | \$          | 175,052               | \$ -                    | \$ | 175,052             |
| Payroll taxes   |             | 466,986               | -                       |    | 466,986             |
| Salaries and wages  |             | 5,667,713             | -                       |    | 5,667,713           |
| Staff recruiting and development                            |             | 78,396                |                         | Ų  | 78,396              |
| Total personnel, salary, and benefits Direct student costs: | •           | 6.388.147             | <del>_</del>            |    | 6.388.147           |
| Computer expenses   |             | 7,858                 | -                       |    | 7,858               |
| Contractors   |             | 1,336,402             | -                       |    | 1,336,402           |
| Equipment rental  |             | 20,241                | -                       |    | 20,241              |
| Student transportation and field trips                      |             | 1,002,778             | -                       |    | 1,002,778           |
| Food service fees   |             | 351,887               | -                       |    | 351,887             |
| Supplies  |             | 189,601               |                         |    | <u> 189,601</u>     |
| Total direct student costs                                  |             | 2.908.767             |                         |    | 2.908.767           |
| Occupancy costs   |             |                       |                         |    |                     |
| Depreciation  |             | 422,318               | -                       |    | 422,318             |
| Rent expense  |             | 1,180,115             | -                       |    | 1,180,115           |
| Repairs and maintenance                                     |             | 59,006                | -                       |    | 59,006              |
| Telephone   |             | 45,959                | -                       |    | 45,959              |
| Utilities   |             | 140,771               |                         |    | 140,771             |
| Total occupancy costs                                       |             | 1,848,169             |                         |    | 1,848,169           |
| Office expenses   |             |                       |                         |    |                     |
| Dues and subscriptions                                      |             | 7,152                 | -                       |    | 7,152               |
| Office supplies   |             | 17,115                | 4,279                   |    | 21,394              |
| Postage and delivery  |             | 1,503                 | -                       |    | 1,503               |
| Printing and publications                                   |             | 392                   | -                       |    | 392                 |
| Uniforms  |             |                       | <del></del>             |    |                     |
| Total office expenses                                       | •           | 26,162                | 4,279                   |    | 30,441              |
| General expenses:   |             |                       |                         |    |                     |
| Accounting fees   |             | -                     | 72,279                  |    | 72,279              |
| Insurance   |             | -                     | 19,599                  |    | 19,598              |
| Interest Expense  |             | -                     | 24,766                  |    | 24,766              |
| Legal fees  |             | 51,036                | 1 606 906               |    | 51,036              |
| Management fees Meals and entertainment                     |             | 25 550                | 1,626,806               |    | 1,626,807<br>35,559 |
| Miscellaneous   |             | 35,559                | <u>-</u>                |    | 33,339              |
| Professional fees   |             | 122,233               | <u>-</u>                |    | 122,233             |
| Public relations and recruiting                             |             | 50,186                |                         |    | 50,186              |
| Travel expenses   |             | 39,369                | _                       |    | 39,369              |
| Total general expenses                                      | _           | 298.383               | 1.743.450               | _  | 2.041.883           |
| TOTAL   | \$ <u>_</u> | 11,469,628            | \$ <u>1,747,729</u>     |    | 13,217,357          |

# THE CHILDREN'S GUILD PUBLIC CHARTER SCHOOL D.C. CAMPUS SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2018

|   |                            | 2018                 |                            |
|---|----------------------------|----------------------|----------------------------|
|   | Educational<br>Program     | Management & General | Total                      |
| Personnel, salary and benefits:   |                            |                      |                            |
| Employee benefits   | \$ 305,598                 | \$ -                 | \$ 305,598                 |
| Payroll taxes   | 430,781                    | -                    | 430,78                     |
| Salaries and wages  | 4,973,815                  | -                    | 4,973,815                  |
| Staff recruiting and development  Total personnel, salary, and benefits | 22,593<br><b>5,732,787</b> |                      | 22,593<br><b>5,732,787</b> |
| Total personnel, salary, and benefits                                   | 5,732,767                  |                      | 5,732,767                  |
| Direct student costs:   |                            |                      |                            |
| Computer expenses   | 4,097                      | -                    | 4,097                      |
| Contractors   | 818,473                    | -                    | 818,473                    |
| Equipment rental  | 10,104                     | -                    | 10,104                     |
| Student transportation and field trips                                  | 830,709                    | -                    | 830,709                    |
| Food service fees   | 268,181                    | -                    | 268,181                    |
| Supplies  | 124,318                    |                      | 124,318                    |
| Total direct student costs  | 2.055.882                  |                      | 2.055.882                  |
| Occupancy costs:  |                            |                      |                            |
| Depreciation  | 510,448                    | -                    | 510,448                    |
| Rent expense  | 1,155,221                  | -                    | 1,155,221                  |
| Repairs and maintenance   | 17,910                     | -                    | 17,910                     |
| Telephone   | 28,260                     | -                    | 28,260                     |
| Utilities   | 121,264                    |                      | 121,264                    |
| Total occupancy costs   | <u> 1.833.103</u>          |                      | <u> 1,833,103</u>          |
| Office expenses   |                            |                      |                            |
| Dues and subscriptions  | 30,597                     | -                    | 30,597                     |
| Office supplies   | 43,587                     | -                    | 43,587                     |
| Postage and delivery  | 1,919                      | -                    | 1,919                      |
| Printing and publications   | 2,296                      | -                    | 2,296                      |
| Uniforms  |                            |                      |                            |
| Total office expenses   | <u>78,399</u>              |                      | <u>78,399</u>              |
| General expenses:   |                            |                      |                            |
| Accounting fees   | -                          | 61,094               | 61,094                     |
| Insurance   | -                          | 19,340               | 19,340                     |
| Interest Expense  | -                          | 32,799               | 32,799                     |
| Legal fees  | 97,129                     | -                    | 97,129                     |
| Management fees   | -                          | 1,562,241            | 1,562,241                  |
| Prior year uncollected contribution                                     | -                          | 696,235              | 696,235                    |
| Meals and entertainment   | 7,610                      | -                    | 7,610                      |
| Miscellaneous   | -                          | -                    | -                          |
| Professional fees   | 70,966                     | -                    | 70,966                     |
| Public relations and recruiting   | 37,896                     | -                    | 37,896                     |
| Travel expenses   | 17,704                     | -                    | 17,704                     |
| Total general expenses  | 231.305                    | <u>2.371.709</u>     | 2.603.014                  |
| TOTAL   | \$ <u>9,931,476</u>        | \$ <u>2,371,709</u>  | \$ <u>12,303,185</u>       |

# THE CHILDREN'S GUILD PUBLIC CHARTER SCHOOL D.C. CAMPUS SCHEDULE OF VENDORS FOR THE YEAR ENDED JUNE 30, 2019

| Name <sup>2</sup>                  | Туре                     | Contract/Paid<br>Amount (\$) |
|------------------------------------|--------------------------|------------------------------|
| KIPP DC                            | Professional Development | 32,000                       |
| Relay Graduate School of Education | Professional Development | 72,000                       |
| SQB LLC                            | Rent                     | 337,197                      |
| 2146 24th Place B & B LLC          | Rent                     | 1,254,006                    |
| GALLUP INC                         | Survey                   | 26,500                       |
| Smekens Education Solutions Inc    | Professional Development | 33,350                       |
| DC Water                           | Utilities                | 26,417                       |
| Pepco                              | Utilities                | 98,824                       |
| Preferred Meals Systems Inc        | Student Food             | 298,406                      |
| Rome Charters                      | Student Transportation   | 931,659                      |
| Smart Cleaning Solutions Inc       | Cleaning of Building     | 106,428                      |
| American Design Associates         | Furniture                | 39,180                       |

<sup>&</sup>lt;sup>2</sup> Per DC PCSB request, the schedule includes all the vendors that were awarded contracts or paid greater than \$25,000 in FY19.

# THE CHILDREN'S GUILD PUBLIC CHARTER SCHOOL D.C. CAMPUS SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2019

|  | <u>Federal</u><br>CFDA | <u>Federal</u>      |         |
|--|------------------------|---------------------|---------|
| Federal Grantor/Program Title  | <u>Number</u>          | <u>Expenditures</u> |         |
| U.S Department of Education - pass through from the DC Office of the State Superintendent of Education       |                        |                     |         |
| Special Education Cluster:   |                        |                     |         |
| PL 108-446 Individuals with Disabilities Education Act (IDEA) Part B, Section 611                            | 84.027                 | \$                  | 123,389 |
| PL 108-446 Individuals with Disabilities Education Act (IDEA) Part B, Section 619                            | 84.173                 |                     | 887     |
| Scholarships for Opportunity and Results Act 112-10; 125 Stat. 201   | 84.370                 |                     | 93,345  |
| Total Special Education Cluster  |                        |                     | 217,621 |
| Elementary & Secondary Education Act of 1965, As Amended, Title II, Part A (PL 101-110)                      | 84.367                 |                     | 43,095  |
| Elementary & Secondary Education Act of 1965, As Amended, Title I, Part A (PL 107-110)                       | 84.010                 |                     | 228,840 |
| Elementary & Secondary Education Act of 1965, As Amended, Title IV, Part A                                   | 84.424                 |                     | 37,891  |
| Total ESEA Consolidated  |                        |                     | 309,826 |
| Total U.S Department of Education - pass through from the DC Office of the State Superintendent of Education |                        |                     | 527,447 |
| U.S. Department of Agriculture; pass through from the DC Office of Food and Nutrition Service                |                        |                     |         |
| National School Lunch Program  | 10.555                 |                     | 293,992 |
| Total U.S. Department of Agriculture; pass through from the DC Office of Food and Nutrition Service          |                        |                     | 293.992 |
| TOTAL EXPENDITURES OF FEDERAL AWARDS   |                        | \$                  | 821,439 |

# THE CHILDREN'S GUILD PUBLIC CHARTER SCHOOL D.C. CAMPUS NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2019

#### **NOTE 1: BASIS OF PRESENTATION**

The accompanying schedule of expenditures of federal awards (Schedule) includes the federal award activity of The Children's Guild Public Charter School D.C. Campus under programs of the federal government for the year ended June 30, 2019. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of The Children's Guild Public Charter School D.C. Campus, it is not intended to and does not present the financial position, changes in net assets, or cash flows of The Children's Guild Public Charter School D.C. Campus

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance.



# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors
The Children's Guild Public Charter School D.C. Campus

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of The Children's Guild Public Charter School D.C. Campus, which comprise the statements of financial position as of June 30, 2019 and 2018 and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated December 12, 2019.

## **Internal Control Over Financial Reporting**

In planning and performing our audits of the financial statements, we considered The Children's Guild Public Charter School D.C. Campus's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of The Children's Guild Public Charter School D.C. Campus's internal control. Accordingly, we do not express an opinion on the effectiveness of The Children's Guild Public Charter School D.C. Campus's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Organization's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audits we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether The Children's Guild Public Charter School D.C. Campus's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.



# **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Hamilton Enterprises LLC

Greenbelt, Maryland December 12, 2019



# INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Board of Directors The Children's Guild Public Charter School D.C. Campus

### Report on Compliance for Each Major Federal Program

We have audited The Children's Guild Public Charter School D.C. Campus's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of The Children's Guild Public Charter School D.C. Campus's major federal programs for the year ended June 30, 2019. The Children's Guild Public Charter School D.C. Campus's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

### **Management's Responsibility**

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

## **Auditors' Responsibility**

Our responsibility is to express an opinion on compliance for each of The Children's Guild Public Charter School D.C. Campus's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about The Children's Guild Public Charter School D.C. Campus's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of The Children's Guild Public Charter School D.C. Campus's compliance.

#### Opinion on Each Major Federal Program

In our opinion, The Children's Guild Public Charter School D.C. Campus complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2019.



# **Report on Internal Control Over Compliance**

Management of The Children's Guild Public Charter School D.C. Campus is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered The Children's Guild Public Charter School D.C. Campus's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of The Children's Guild Public Charter School D.C. Campus's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Hamilton Enterprises LLC

Greenbelt, Maryland December 12, 2019

# THE CHILDREN'S GUILD PUBLIC CHARTER SCHOOL D.C. CAMPUS SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED JUNE 30, 2019

#### A. SUMMARY OF AUDITORS' RESULTS

- 1. The independent auditors' report expresses an unmodified opinion on the financial statements of The Children's Guild Public Charter School D.C. Campus.
- 2. No significant deficiencies relating to the audit of the financial statements are reported in the independent auditors' report on internal control over financial reporting and on compliance and other matters based on an audit of financial statements performed in accordance with *Government Auditing Standards*.
- No instances of noncompliance material to the financial statements of The Children's Guild Public Charter School D.C. Campus, which would be required to be reported in accordance with Government Auditing Standards, were disclosed during the audit.
- 4. No significant deficiencies relating to the audit of the major federal award programs are reported in the independent auditors' report on compliance for each major program and on internal control over compliance required by the Uniform Guidance.
- 5. The independent auditors' report on compliance for the major federal award programs for The Children's Guild Public Charter School D.C. Campus expresses an unmodified opinion on all major federal programs.
- 6. There are no audit findings that are required to be reported in accordance with the Uniform Guidance.
- 7. The programs tested as major programs were:

| <u>Name</u>   | CFDA Number |
|---|-------------|
| Elementary & Secondary Education Act of   |             |
| 1965, As Ámended, Titlé I, Part A (PL 107-110)  | 84.010      |
| Elementary & Secondary Education Act of 1965, As Amended, Title II, Part A (PL 101-110) | 0.4.00=     |
| 1965, As Amended, Title II, Part A (PL 101-110)   | 84.367      |
| Elementary & Secondary Education Act of 1965, As Amended, Title IV, Part A              |             |
| 1965, As Amended, Title IV, Part A  | 84.424      |
| Scholarships for Opportunity and Results Act  |             |
| 112-10; 125 Stat. 201   | 84.370      |

- 8. The threshold used for distinguishing between Type A and B programs was \$750,000.
- 9. The Children's Guild Public Charter School D.C. Campus did not qualify as a low-risk auditee.

#### **B. FINDINGS - FINANCIAL STATEMENT AUDIT**

None

C. FINDINGS - MAJOR FEDERAL AWARD PROGRAMS AUDIT

None